



**LISA SANFORD**  
Broker, Realtor®

606 E. Court St., Kankakee, IL 60901, (815) 932-7448  
612 Armour Rd., Bourbonnais, IL 60914, (815) 937-4370  
Work (815) 932-7448 / Cell: (815) 922-6924  
E-mail: Lisa@LisaSanford.com

[www.LisaSanford.com](http://www.LisaSanford.com)  
ABR, BKR, CRS, GRI, SRMM

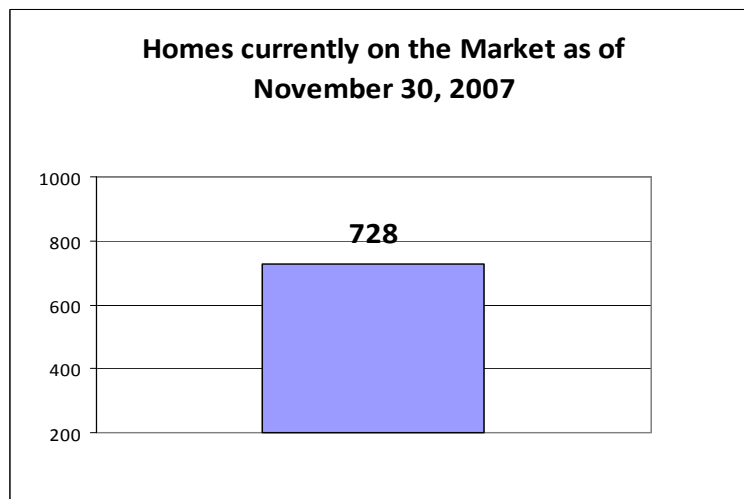
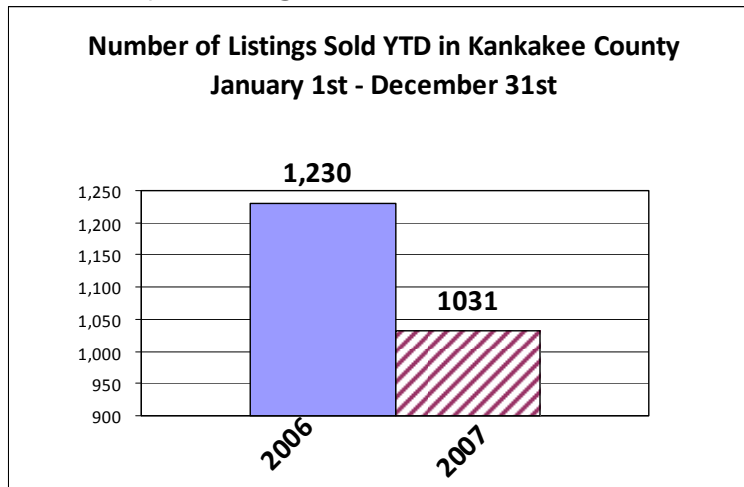


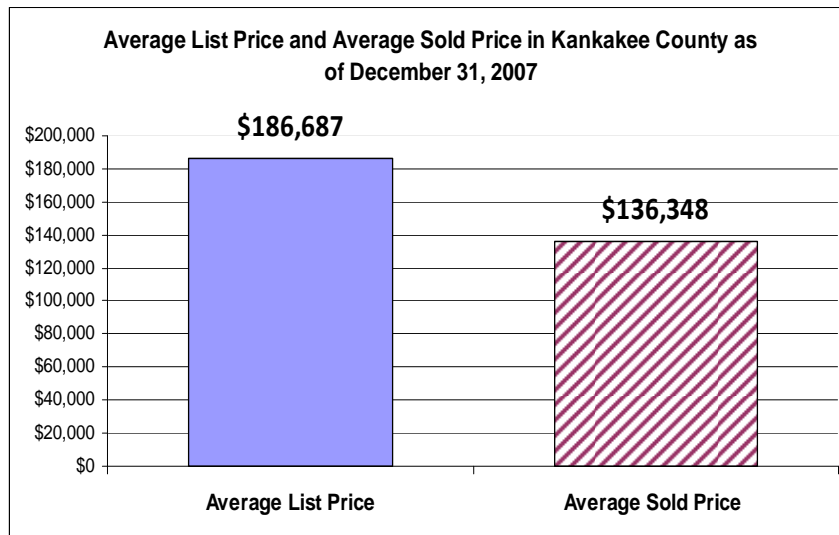
## 2007 Year End Real Estate Market Update

Perhaps you have seen some of these headlines:

- "Foreclosure Rate Highest Ever!"
- "Home Sales Slump Further"
- "Property Values Drop"

Recently, I was asked "There is so much on the market... is anything selling?" Yes, 1031 homes have sold in 2007. Perhaps it is important for you to know the local facts. Here are three charts to help you learn what's happening locally according to the Kankakee County Association of REALTORS® Multiple Listing Service.





As you can see, Kankakee County is far above the national statistics regarding housing demands. I believe that is due to the diversities we have to offer.

At a recent community event, some people commented on why they chose to move here. Their comments included:

- Economic diversity: industrial, farming, service, medical, and educational
- Housing variety: acreage, rural, suburban, condos, and historical to new construction
- Centrally located within major cities: Chicago, Champaign, Indianapolis, Milwaukee, and Bloomington
- School programs for gifted children: the traditional school system and Montessori
- Seven golf courses within 20 minutes
- Kankakee Public Library
- (KVSO) Kankakee Valley Symphony Orchestra
- Kankakee Valley Theater
- Fishing and boating on the Kankakee River
- Farmer's market

As I hear more reasons why people choose to live here, these reasons get entered to my website [www.LisaSanford.com](http://www.LisaSanford.com). A wonderful surprise that I hear over and over is how many new residents enjoy our community because of the people! With the strengths our area offers in our natural resources and economic diversity, combined with the fantastic people, perhaps that is why Kankakee County is far above the national statistics. I appreciate the opportunity to sell our community by helping people with all their real estate needs. After twenty-three years, it's still easy for me to say "I love my job."

Thank you for your confidence and for your business. I appreciate working with you and anyone you know who needs real estate help.

**Lisa Sanford**, Broker, Realtor, ABR, CRS, GRI, SRMM

P.S. Call or email today with your Email address to get on our monthly newsletter mailing list.

P.S.S. Be sure to visit [www.LisaSanford.com](http://www.LisaSanford.com) for all your real estate needs and community events.